

EnerTrac continues on fast growth path

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Hudson, NH: EnerTrac, Inc. announced today significant growth in the number and types of customers using its technology to address machine to machine remote monitoring challenges. In addition to the fuel dealer growth that now includes Dead River, Heritage Propane, DF Richard, Eastern Propane, and Sharp Energy among others, *EnerTrac* remote monitoring is now being used to monitor sewerage treatment pumps, lawn sprinkler leak detection, large and small lubricant tanks, waste removal tanks, remote water and propane meters, and temperature in homes.

“Our customers response to these capabilities ratifies our belief that low cost/ low bandwidth remote monitoring is of growing importance in assuring optimal machine or operational response” says Steve Owens CEO *EnerTrac*, Inc. “Whether it is deployed to remotely read water meters or signal when the furnace locks-out, our service is helping identify performance issues BEFORE they become critical and this capability has profound financial impact on the companies providing these services.”

These capabilities are driving very fast growth in both the number of customers and the number of monitors installed as well as the investment from venture capitalists and private investment groups as well as individual investors.

EnerTrac’s installed base of remote monitors has grown 20 fold in the past year and is projected to continue a very fast growth path for the foreseeable future.

“Where nine months ago we were driving most of our sales efforts, now companies are calling us” says Pat Mansfield VP- Business Development *EnerTrac*. This is because we have developed a price-point and service offering that is simple to implement, easy to use and is VERY cost effective. This allows our customers to automate a very high percentage of their target audiences tanks, meters or machines.



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